



# Alexander & Baldwin, Inc.

## Business Operations

Transportation, real estate and agribusiness

## Ownership

Publicly traded (NYSE:ALEX)

## Management

Stanley M. Kuriyama, President & Chief Executive Officer  
 Chairman of the Board, Matson Navigation Company  
 Christopher J. Benjamin, Senior Vice President, Chief Financial Officer and Treasurer  
 General Manager, Hawaiian Commercial & Sugar Company  
 Meredith J. Ching, Senior Vice President, Government & Community Relations  
 Nelson N.S. Chun, Senior Vice President and Chief Legal Officer  
 Paul K. Ito, Vice President, Controller and Assistant Treasurer  
 Son-Jai Paik, Vice President, Human Resources  
 Alyson J. Nakamura, Secretary and Assistant General Counsel

## Major Subsidiaries

Matson Navigation Company, Inc. – *ocean transportation*  
 Matson Integrated Logistics, Inc. – *intermodal and logistic services*  
 Matson Global Distribution Services, Inc. – *third-party logistics services*  
 Matson Terminals, Inc. – *stevedoring & terminal services*  
 A&B Properties, Inc. – *property management and development*  
 Hawaiian Commercial & Sugar Company – *raw sugar, specialty sugar, molasses, electricity*  
 Kauai Coffee Company – *largest U.S. estate coffee grower*

## Number of Employees

2,110 regular, full-time employees (all subsidiaries & divisions in Hawaii and on the U.S. Mainland)

## Significant Measures

	<u>2009</u>	<u>2008</u>	<u>2007</u>
Revenue:	\$1.40 billion	\$1.88 billion	\$1.65 billion
Net income:	\$44 million	\$132 million	\$142 million
Per share:	\$1.08	\$3.19	\$3.30

## Historical/Other Items of Interest

- A&B began as a sugar-growing partnership, formed on Maui in 1870, between Samuel T. Alexander and Henry P. Baldwin. The company was incorporated in Honolulu in 1900.
- On October 1, 2008, A&B began trading its shares on the New York Stock Exchange, ninety-five years to the day it began trading as a public company on the Honolulu Stock and Bond Exchange. Prior, the Company was listed on the Nasdaq Stock Market.
- In early 2006, Matson launched its Hawaii/Guam/China service, which employs five containerships in a weekly service that carries cargo from the U.S. Pacific Coast to Honolulu, then to Guam. The vessels continue to China, where they are loaded with cargo to be discharged in Long Beach, CA.
- A&B's Matson Navigation Company subsidiary is the major intermodal ocean freight carrier between the U.S. West Coast and Hawaii, with eight vessels calling in Hawaii each week.
- A&B's HC&S plantation on Maui is the largest producer of raw sugar in Hawaii, producing approximately 126,800 tons of sugar in 2009 accounting for 72% of Hawaii's total output last year.
- A&B is the fourth-largest private landowner in Hawaii, with over 88,000 acres, including over 68,000 acres on Maui and 20,050 acres on Kauai. Real estate subsidiary A&B Properties, Inc. leases 8.3 million SF of improved property.

- A&B operates the largest coffee estate in the U.S. (Kauai Coffee® Company), growing about 60 percent of the coffee grown in Hawaii.
- In the last two decades alone, A&B and its charitable foundation (the Alexander & Baldwin Foundation) donated \$41 million to non-profit organizations, primarily in Hawaii and on the West Coast, contributing to a better quality of life in the communities in which A&B operates.

**Headquarters**

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**Public Relations**

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**Investor Relations**

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